## Andy Holcomb Fujii Associates and Book Rep Centraal andy@fujiiassociates.com



I've always been surrounded by books. Our house has books in every room, my hometown is full of bookstores and the libraries are world-class. I began working in the library in 8th grade and have never looked back.

I was Publisher Liaison and Buyer with Book Inventory Systems/Borders starting in 1992, just as they began to grow. I was an Operations Manager for two bookstores in Colorado until I started my first Rep job with McGraw-Hill.

I have been a Sales Rep with Fujii Associates for nearly 25 years now and sell to book accounts in Michigan and Ohio. I also manage our Filemaker ordering system and the associated book data. Under our Book Rep Centraal program, I manage 20+ unique weekly Onix for book reps nationwide. I have customized versions of the order system for reps across North America.